



MISSION

The Grant Funding Program Office (FPO) is responsible for researching and tracking all U.S. government grant activity in which interoperable communications equipment is an authorized expenditure.

Together with the sales team and our channel partners, the Grant FPO works with our customers to help them develop strategies as they apply for federal grant programs.

The Grant FPO also provides training on grant guidance, data analysis of past grant awards, and on-site customer visits.

About Harris RF Communications

Harris RF Communications is a leading supplier of *assured communications*® systems and equipment for federal, public safety, utility, and transportation markets, with products ranging from the most advanced IP voice and data networks, to multiband radios, to public safety-grade broadband video and data solutions, with over five hundred systems deployed worldwide.

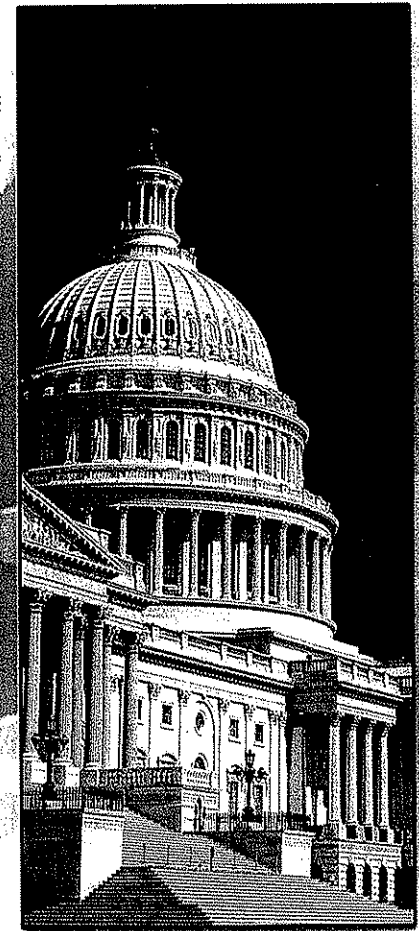
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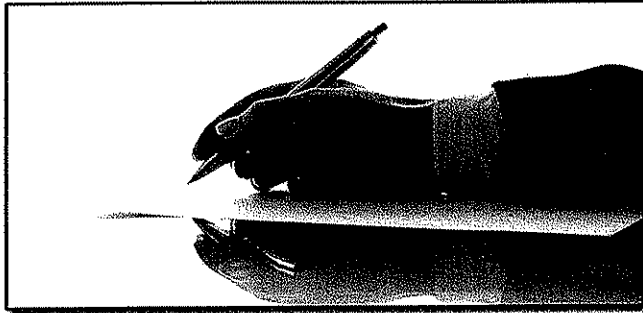
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**GRANT FUNDING
PROGRAM OFFICE**



■ Grant information distributed via

- Customer/sales distribution list
- Email updates to field, channel partners, and customers
- Monthly grants newsletter

■ Webinars

- Internal training
- Partnering with Grants Office

■ Grant writing tips

- Grant writing Do's & Don'ts
- Grant writing from the peer reviewer's perspective

■ Grant guidance quick glances

- Executive summaries for federal grants programs
- Need-to-know grant information
 - Application rules
 - Health and Human Resources (HHS) and Federal Emergency Management Agency (FEMA) tools

■ Grant calendar

- Hyperlinked Excel® calendar to all major grants that fund communications
- Application period information
- Funding levels
- Special notes



■ Grant award database

- Collection, analysis, and distribution of historical grant award information

■ Grant writing resources

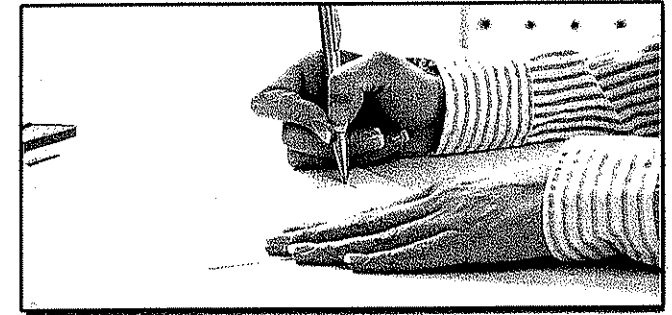
- References for professional, nonaffiliated grant writers
- Referrals to grant writing classes geared for public safety

■ Grant resources/research

- Grant guidance
- Alternative funding sources
- FAQ's
- Grant terms, definitions, and acronyms
- Presentations
- Investment justification examples
- Web links for grant research
- Grant award history

■ Direct grant support to field, customers, and channel partners

- Grant strategy sessions
- Writing/review
- Advise
- Research
- Customer calls



■ Custom grant presentations

- Up-to-date grant information throughout the grant cycles
- Tailored to audience and region

■ Training sessions

- Harris user groups
- Field-hosted technology workshops
- Channel partner technology workshops
- Channel partners
 - Presentations at customer sites
- Customer locations
- New hire training
- Regional public safety conferences

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**Assured Communications®
Anytime. Anywhere.**