

Harris
Presentation
And Evaluator Scores

BTOP Proposals

Evaluation and Scoring Worksheet

Firm Name	Harris	
Evaluator	Name:	#1
	Agency	
Date		
1. Risk Mitigation: 30 points total score		Points Awarded
a. Financial; BTOP Match	10	5
b. Technology <ul style="list-style-type: none"> o LTE o Public Safety Specific o NPSTC involvement 	10	5
c. 700MHz Frequency Risks <ul style="list-style-type: none"> o Waiver timing o D-Block 	10	5
Total Points from Section 1		15
2. Business Model: 60 points total score		Points Awarded
a. System Operation, Maintenance, Ownership Model	15	10
b. Implementation <ul style="list-style-type: none"> o Areas Covered o System Capacity o Plan 	15	10
c. Partnership Structure with the Bay Area	15	10
d. Project Costs <ul style="list-style-type: none"> o Overall o Long term 	15	10
Total Points from Section 2		40
3. BTOP Application: 10 points total score		Points Awarded
a. Application Requirements	2	1
b. Prior Experience	3	1
c. Application Model <ul style="list-style-type: none"> o Writing o Submission o Assistance 	5	2
Total points from Section 3		4
Overall Total		59

BTOP Proposals

Comments:

- No success in BTOP Round 1
- P25 over Broadband / LTE; Unified Radio; VIDA switch
- End to End IP; Flat network; Distributed Architecture
- Current VIDA at Oakland can support up to 400 sales
- Temporary license could be seek. FCC would allow one way the other.
- Broadband / P25 coverage need to overlap.
- PPP general rule is 20 yrs.
- Flexibility in PPP; Lease or Lease to Own
- Scalability; Resources available from Fed. Dis.
- Relationship; Outreach to the constituents

Firm _____

RFP _____

Evaluator _____

Date ___ / ___ / ___

BTOP Proposals

Evaluation and Scoring Worksheet

Firm Name	Harris	
Evaluator	Name: #2	
	Agency	
Date	2/23/10	
1. Risk Mitigation: 30 points total score		Points Awarded
a. Financial; BTOP Match		
b. Technology <ul style="list-style-type: none"> o LTE o Public Safety Specific o NPSTC involvement 		
c. 700MHz Frequency Risks <ul style="list-style-type: none"> o Waiver timing o D-Block 		
<i>Total Points from Section 1</i>		30
		20
2. Business Model: 60 points total score		Points Awarded
a. System Operation, Maintenance, Ownership Model		
b. Implementation <ul style="list-style-type: none"> o Areas Covered o System Capacity o Plan 		
c. Partnership Structure with the Bay Area		
d. Project Costs <ul style="list-style-type: none"> o Overall o Long term 		
<i>Total Points from Section 2</i>		60
		35
3. BTOP Application: 10 points total score		Points Awarded
a. Application Requirements		
b. Prior Experience		
c. Application Model <ul style="list-style-type: none"> o Writing o Submission o Assistance 		
<i>Total points from Section 3</i>		10
		5
<i>Overall Total</i>		100
		50

BTOP Proposals

Comments:

- found 1 B-TOP - no success yet? did not PARTICIPATE
- TECHNICAL RESPONSE ???
- TEST LICENSE? TO maintain which POST.
- 20 yr PPP model
- SCALABILITY? →
- OTHER WAIVER CITES - YES BUT NOT ON B-TOP GRANTS.

Firm _____

RFP _____

Evaluator _____

Date ___/___/___

PPP
Private
Public
Partnership

BTOP Proposals

Evaluation and Scoring Worksheet

Firm Name	Harris	
Evaluator	Name:	#3
	Agency	
Date		
1. Risk Mitigation: 30 points total score		Points Awarded
a. Financial; BTOP Match		5
b. Technology <ul style="list-style-type: none"> o LTE o Public Safety Specific o NPSTC involvement 		8
c. 700MHz Frequency Risks <ul style="list-style-type: none"> o Waiver timing o D-Block 		8
Total Points from Section 1		30
2. Business Model: 60 points total score		Points Awarded
a. System Operation, Maintenance, Ownership Model		8
b. Implementation <ul style="list-style-type: none"> o Areas Covered o System Capacity o Plan 		9
c. Partnership Structure with the Bay Area		8
d. Project Costs <ul style="list-style-type: none"> o Overall o Long term 		8
Total Points from Section 2		60
3. BTOP Application: 10 points total score		Points Awarded
a. Application Requirements		2
b. Prior Experience		3
c. Application Model <ul style="list-style-type: none"> o Writing o Submission o Assistance 		1
Total points from Section 3		10
Overall Total		100
		60

BTOP Proposals

Comments:

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Firm _____

RFP _____

Evaluator _____

Date ___ / ___ / ___

BTOP Proposals

Evaluation and Scoring Worksheet

Firm Name	Harmy	
Evaluator	Name:	#4
	Agency	
Date		
1. Risk Mitigation: 30 points total score		Points Awarded
a. Financial; BTOP Match		
b. Technology <ul style="list-style-type: none"> o LTE o Public Safety Specific o NPSTC involvement 		
c. 700MHz Frequency Risks <ul style="list-style-type: none"> o Waiver timing o D-Block 		
<i>Total Points from Section 1</i>		30 / 10
2. Business Model: 60 points total score		Points Awarded
a. System Operation, Maintenance, Ownership Model		
b. Implementation <ul style="list-style-type: none"> o Areas Covered o System Capacity o Plan 		
c. Partnership Structure with the Bay Area		
d. Project Costs <ul style="list-style-type: none"> o Overall o Long term 		
<i>Total Points from Section 2</i>		60 / 30
3. BTOP Application: 10 points total score		Points Awarded
a. Application Requirements		
b. Prior Experience		
c. Application Model <ul style="list-style-type: none"> o Writing o Submission o Assistance 		
<i>Total points from Section 3</i>		10 / 0
Overall Total		100 / 40

BTOP Proposals

Comments:

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RFP _____

Evaluator _____

Date ___ / ___ / ___

- IP WIRELESS -

BTOP Proposals

Evaluation and Scoring Worksheet

LTE?

Firm Name	Harris	
Evaluator	Name:	#5
	Agency	
Date		
1. Risk Mitigation: 30 points total score		Points Awarded
a. Financial; BTOP Match <i>-> TRANSPORTATION DOT? NTR? PLANT -</i>		5
b. Technology <ul style="list-style-type: none"> o LTE <i>- RELEASE?</i> o Public Safety Specific o NPSTC involvement 		10
c. 700MHz Frequency Risks <ul style="list-style-type: none"> o Waiver timing o D-Block <i>REGIONAL - D-BLOCK AUCTION -</i>		5
Total Points from Section 1		30 20
2. Business Model: 60 points total score		Points Awarded
a. System Operation, Maintenance, Ownership Model <i>REAL PRIVATE PARTNERSHIP</i>		5
b. Implementation <ul style="list-style-type: none"> o Areas Covered o System Capacity o Plan 		10
c. Partnership Structure with the Bay Area		10
d. Project Costs <ul style="list-style-type: none"> o Overall o Long term 		0
Total Points from Section 2		60 25
3. BTOP Application: 10 points total score		Points Awarded
a. Application Requirements		5
b. Prior Experience		5
c. Application Model <ul style="list-style-type: none"> o Writing o Submission o Assistance 		0
Total points from Section 3		10 10
Overall Total		100 55

BTOP Proposals

Comments:

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RFP _____

Evaluator _____

Date ___ / ___ / ___

BTOP Proposals

Evaluation and Scoring Worksheet

Firm Name	Harris	
Evaluator	Name: #6	
	Agency	
Date		
1. Risk Mitigation: 30 points total score		Points Awarded
a. Financial; BTOP Match		0
b. Technology <i>CDMA</i>		
<ul style="list-style-type: none"> <input type="radio"/> LTE <input type="radio"/> Public Safety Specific <input type="radio"/> NPSTC involvement 		8
c. 700MHz Frequency Risks		
<ul style="list-style-type: none"> <input type="radio"/> Waiver timing <input type="radio"/> D-Block <i>NO PLAN KNOWS TIME WAVE</i>		5
Total Points from Section 1		30
		13
2. Business Model: 60 points total score		Points Awarded
a. System Operation, Maintenance, Ownership Model		
b. Implementation		
<ul style="list-style-type: none"> <input type="radio"/> Areas Covered <input type="radio"/> System Capacity <input type="radio"/> Plan <i>partner w/ IP will lead? KOOK - FL?</i>		5
c. Partnership Structure with the Bay Area		
<ul style="list-style-type: none"> <input type="radio"/> Overall <input type="radio"/> Long term <i>NO REAL BUSINESS MODEL RECOMMENDATIONS</i>		8
d. Project Costs		
<ul style="list-style-type: none"> <input type="radio"/> Overall <input type="radio"/> Long term 		4
Total Points from Section 2		60
		24
3. BTOP Application: 10 points total score		Points Awarded
a. Application Requirements		
b. Prior Experience		
c. Application Model		
<ul style="list-style-type: none"> <input type="radio"/> Writing <input type="radio"/> Submission <input type="radio"/> Assistance <i>DIDN'T DO ROLLING #1 EVERYTHING SEEMED WE WERE THE LEAD! THEY ONLY ASSIST</i>		1
		0
		2
Total points from Section 3		10
		3
Overall Total		100
		40

1
13
24
3
41

BTOP Proposals

Comments:

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RFP _____

Evaluator _____

Date ____ / ____ / ____

#7

BTOP Proposals

Evaluation and Scoring Worksheet

Firm Name	Harris	
Evaluator	Name:	#7
	Agency	
Date		
1. Risk Mitigation: 30 points total score		Points Awarded
a. Financial; BTOP Match		3
b. Technology <ul style="list-style-type: none"> o LTE o Public Safety Specific o NPSTC involvement 		2
c. 700MHz Frequency Risks <ul style="list-style-type: none"> o Waiver timing o D-Block 		6
Total Points from Section 1	30	11
2. Business Model: 60 points total score		Points Awarded
a. System Operation, Maintenance, Ownership Model		4
b. Implementation <ul style="list-style-type: none"> o Areas Covered o System Capacity o Plan 		2
c. Partnership Structure with the Bay Area		5
d. Project Costs <ul style="list-style-type: none"> o Overall o Long term 		3
Total Points from Section 2	60	14
3. BTOP Application: 10 points total score		Points Awarded
a. Application Requirements		2
b. Prior Experience		0
c. Application Model <ul style="list-style-type: none"> o Writing o Submission o Assistance 		0
Total points from Section 3	10	2
Overall Total	100	27

BTOP Proposals

Comments:

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Firm _____

RFP _____

Evaluator _____

Date ____ / ____ / ____