

Exhibit "A"

# Memo

**To:** To Whom It May Concern  
**From:** Thomas Janaes, DuPage County ETSB Secretary-Purchasing Agent  
**Date:** August 15, 2006  
**Re:** Sole Source Procurement

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The DuPage County Emergency Telephone System Board (ETSB) has determined that circumstances exist that make it infeasible to secure bids for the purchase of a county-wide radio system.

The ETSB seeks to purchase a county-wide radio system. Motorola offers such a system, and for the reasons stated herein, it is only feasible to seek to purchase the radio system from Motorola under State of Illinois Contract Number TCVS-1500, a Cooperative Joint Purchasing Agreement.

The Motorola Radio System would be an upgrade and an enhancement to the Motorola BIRS DIRS System, which the 9-1-1 Board put in place two (2) years ago. Further, the Motorola System has native compatibility with STARCOM21 and other systems owned by agencies that the DuPage County ETSB most frequently works with, and almost all agencies in DuPage County use Motorola radio systems. Additionally, Motorola and M/A-COM are the two vendors that provide an operable radio system. However, they do so using different technologies and it is not feasible to write a bid specification that does not favor one vendor or the other, thus predetermining the outcome. Finally, the decision to purchase from Motorola without the bid requirements is appropriate because the Motorola technology most efficiently uses the DuPage County ETSB's limited supply of radio frequencies. Accordingly, the DuPage County ETSB has determined that the DuPage County bid requirements must be waived.